Customer ordered shortfall report

When you choose *Report> transactions* and then select *Customer ordered short fall report*, the transaction report like the one below will be produced. This report is used only for sales to customers.

For this report to make sense, make sure that:

- The Allow placeholder lines on customer invoices preference is **checked**
- The Delete placeholder lines when confirming invoices preference is **un-checked**

2 0	Transaction		
Type of report Report Cross-tab: items in rows, quarters in columns, quantity in cells Cross-tab: items in rows, quarters in columns, value in cells Cross-tab: names in rows, quarters in columns, value in cells Cross-tab: names in rows, quarters in columns, quantity in cells Cross-tab: name [Category 1] in rows, quarters in columns, quant Cross-tab: name [Category 1] in rows, quarters in columns, value in	Transaction type Sales to customers Sales to and credits from customers Purchases from suppliers Purchases from and credits to supplie Inventory adustment - Add stock 		
Cross-tab: name [Category 1] in rows, quarters in columns, value i Distribution of quantities issued Received vs. sent Totals for each item grouped by transaction category then item Each invoice sorted by Name > Address1 field then by name Each invoice sorted by Name > Address2 field then by name Customer ordered shortfall report Custom transaction report1	Inventory adjustment - Reduce sto Inventory adjustment - Net movem Transaction category filter Description equals		
Custom transaction report2 Custom trans line report1 Custom trans line report1 Date range Confirmed Date O Shipping Date	Name filter Name and Category 1		
From 2/04/2015 To 2/04/2015 Today •	and Category 2 is and Customer group		

From the report window, select the desired parameters and click *OK* . An example report is shown below.

Customer ordered short fall report National Medical Store

Date range :01/01/2007 to 17/01/2007, Item name contains @ma@tem category includes PHARMACEUTICALS

Transaction Type equals customer, Name code contains @2@, Mode: Both

ltern Code	tem Description	Units of Demand	Units of supply	Shortfall	្ត shortfall	
tem category : MEDICAL SUPPLIES						
4455	MASK, RESUSCITATION, ADULT	586D2	43 D2	543	92.66	
4450	MASK, OXYGEN, ADULT, W/OTUBING	2838	1984	854	30.09	
	Totals for item category: MEDICAL SUPPLIES	342402	2027 02	1397	40.8	
item category : PHARMACEUTICALS						
502	MAGNESIUM TRISIL CO. TAB PKT/20	5628	3895	1733	30.79	
10	ACETAZOLAMIDE TABS 250 MG BOT/100	1889	1639	250	13.23	
	Totals for item category: PHARMACEUTICALS	7517	5534	1983	26.38	
	Grand total :	10941.02	7561 D2	3380	30.89	

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Setting up mSupply to use the Customer Ordered Shortfall report

For this report to be used, you need to do the following

- Choose File > Preferences > Invoices2 and ensure "Delete placeholder lines when confirming invoices" is **not** checked.
- Staff must enter requested amounts on invoices as placeholder lines.
 - For example, a customer orders 1000 x Paracetamol syrup 60ml. You have 800 in stock, so you add 800 to the invoice, and you also add a placeholder line for 200 bottles.

You need to decide whether to (and if yes, how to) use the backorder system. If customers can rely on you to record shortfalls as backorders, then they will no need to re-order the shortfall in subsequent ordering cycles, as they know you will deliver it when available.

In our experience, general custom and practice in places that use mSupply is for facilities to simply re-order stock that wasn't delivered 'last' time. In this context, it would not be useful to turn the backorder system on.

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